

IHC

Traviss  
Dental  
Clinic

SBPC

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**Program Administrator**

**Traviss Technical College, Dental Assisting Program**

**2016**



# INDIGENT DENTAL HEALTHCARE

**Review history of the Traviss Technical College's Partnership with IHC**



**Our Mission is to assist citizens in decreasing health disparities; promote healthy lifestyles and improve access to dental healthcare.**



# INDIGENT DENTAL HEALTHCARE

## Operational schedule

Nov & Dec, 1 day a week (interim pre-training of students)

Jan 5th-June 6th, 2-3 days a week

To coincide with the program curriculum

Thus a 2 fold effort:  
training students to become dental  
assistants while caring for the many patients  
in the county in need of dental treatment



## INDIGENT DENTAL HEALTHCARE

In the history of the Traviss Technical College's Partnership with IHC we remain focused on the continued need for the dental clinic.

Health risk factors include:

Heart Disease, High Blood Pressure and Stroke

Cancer, Crohns and other intestinal diseases,

Diabetes, Vitamin deficiencies, reflux

Pre mature births and

Passing of oral bacteria and disease to loved ones



# FUNDING SOURCE

- **TRAVISS RECEIVES, GOVERNMENT, STATE AND LOCAL FUNDING AS PROPORTIONED TO ALL PUBLIC SCHOOLS TO ASSIST WITH FACILITIES, MAINTENANCE, ETC.**
- **ADDITIONAL FUNDING COMES FROM PERKINS GRANTS AND LOCAL SUPPORT SPONSORS**
- **DONATIONS DIRECTLY TO THE DENTAL PROGRAM COME FROM THE PCDA ANNUALLY AS WELL AS IN KIND EQUIPMENT, MATERIALS AND SERVICES**
- **IHC REMAINS A GREATER PORTION FOR SUPPORT OF THE DENTISTS AND MODERN EQUIPMENT AND NECESSARY SUPPORT OF DENTAL SOFTWARE TO OPERATE THE CLINIC**

# TYPES OF SERVICES PROVIDED

- **NEW PATIENT EXAMS TO INCLUDE A FULL SENT OF RADIOGRAPHIC DIGITAL IMAGING**
- **SURGICAL EXTRACTIONS ARE THE HIGHEST VOLUME SERVICES REQUIRED**
- **RESTORATIVE (FILLINGS) RATES AT THE NEXT LEVEL**
- **PROSTHETIC SERVICES ARE GAINING IN THE HIGH DEMAND OF SERVICES HOWEVER (WITH LIMITED TIME TO PREPARE)**
- **CLEANINGS ARE OFTEN REQUESTED AND REQUIRED ON ALL PATIENTS DESIRING TO KEEP A HEALTHY ORAL CAVITY AND BODY**

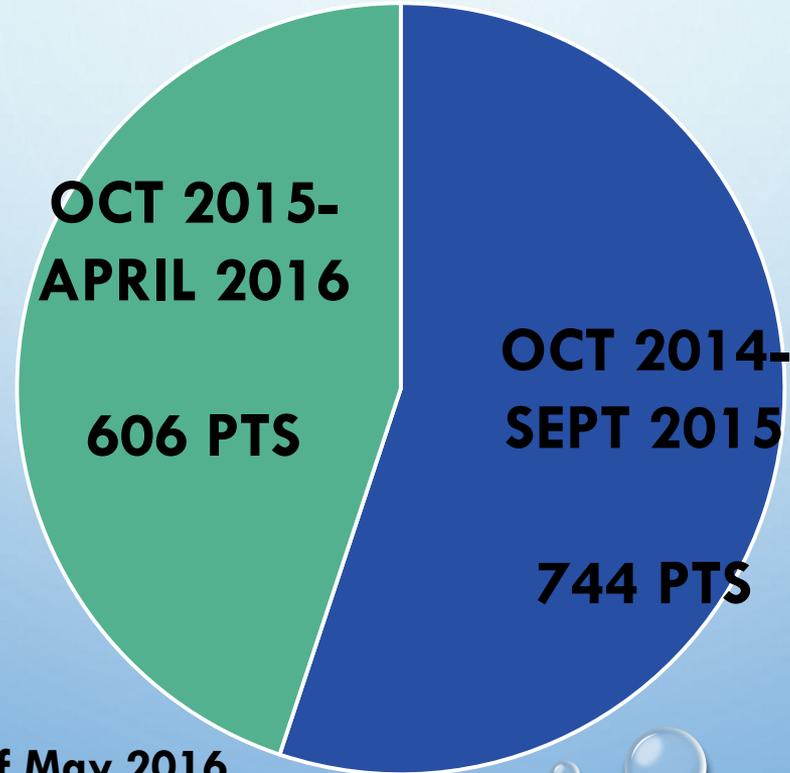
# TRAVISS DENTAL CLINIC

- CLINIC IS LOCATED AT 3225 WINTER LAKE ROAD IN LAKELAND
- HOURS OF OPERATION ARE BY APPOINTMENT ONLY MONDAYS AND TUESDAYS FROM 8-2:00
- LIMITED BECAUSE WE ARE A TRAINING FACILITY NOT A PUBLIC HEALTH CLINIC
- INCREASE TO THREE DAYS A WEEK IN MAY
- CLINIC CLOSES FIRST WEEK IN JUNE AND THROUGHOUT THE SUMMER
- PARTNERSHIP WITH LVIM FOR MONTHLY SATURDAY PRE APPOINTED CLINICS UTILIZING VOLUNTEER SERVICES

# PARTNERSHIPS AND STAKEHOLDERS

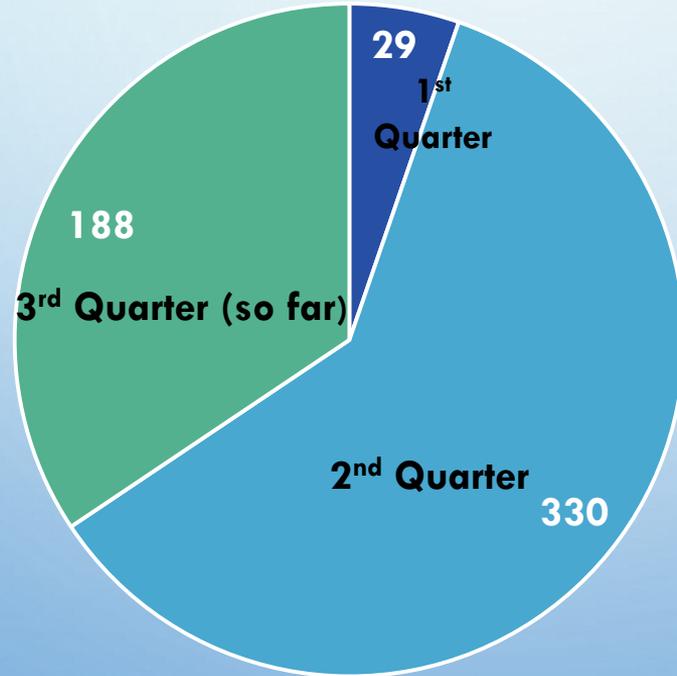
- LVIM IS OUR MAIN PARTNER AS WE WORK CLOSELY WITH DOROTHY KEY AND DR. GONZALEZ
- LAKELAND PERIODONTICS IS OUR PRIMARY PERIO CARE SOURCE
- PCDA IS OUR VOLUNTEERING DENTAL FORCE AND PARTNER FOR THE GKAS EVENT
- DR. GREGORY SCOTT IS OUR PARTNER IN ORTHODONTICS FOR SEVERE CASES
- REFERRING RESOURCES REMAIN THE DENTAL HEALTH UNITS AND CENTRAL FLORIDA HEALTHCARE FACILITIES THROUGHOUT THE COUNTY
- POLK COUNTY HAS UNIQUE INDIGENT DENTAL CARE SERVICES, ONE TO BE VERY PROUD OF.

# Number of Patients Served



**Still have the Month of May 2016**

# Number of Patients Served



- 1st Quarter
- 2nd Quarter
- 3rd Quarter (so far)

**Still have the Month of May  
for 3<sup>rd</sup> Quarter**

# INDIGENT DENTAL HEALTHCARE

**Additionally we hold *Give Kids A Smile***

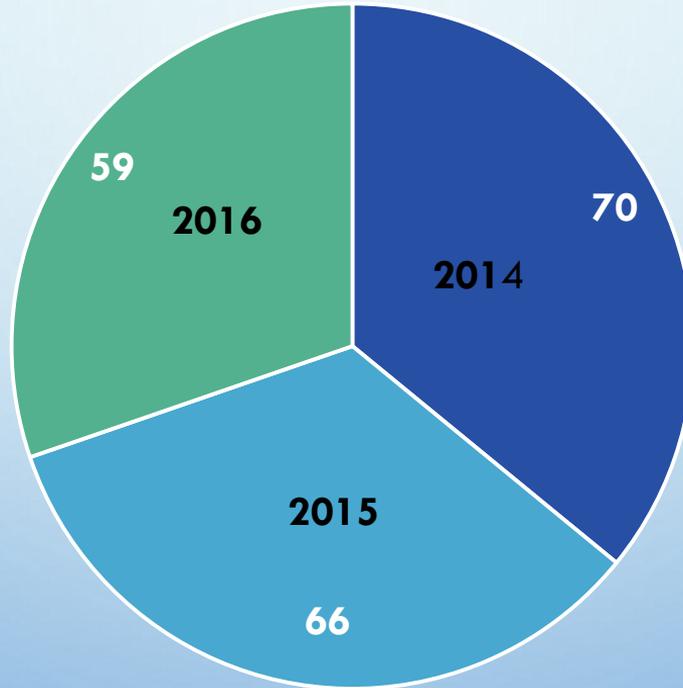
**Over 40 volunteers come together for this annual event**

**59 children and teens were served in Feb, 2016**

**Over \$25,440.00 in dental services provided**



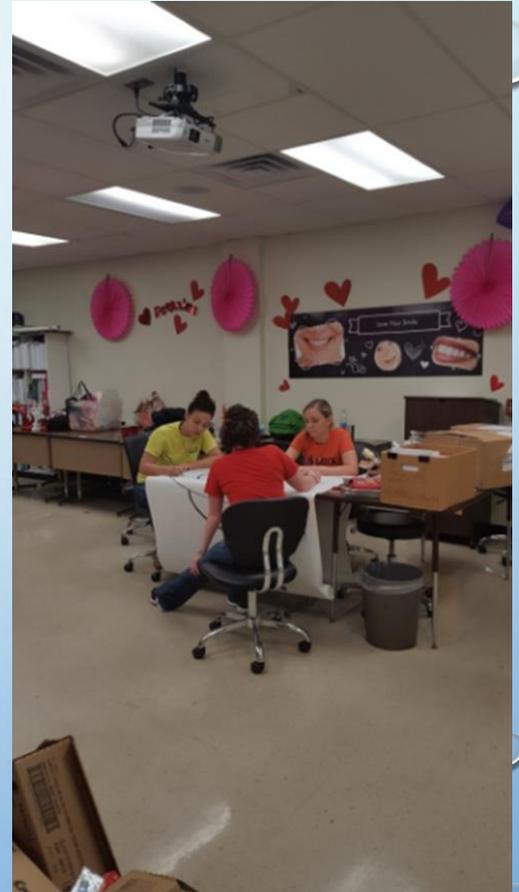
# GIVE KIDS A SMILE



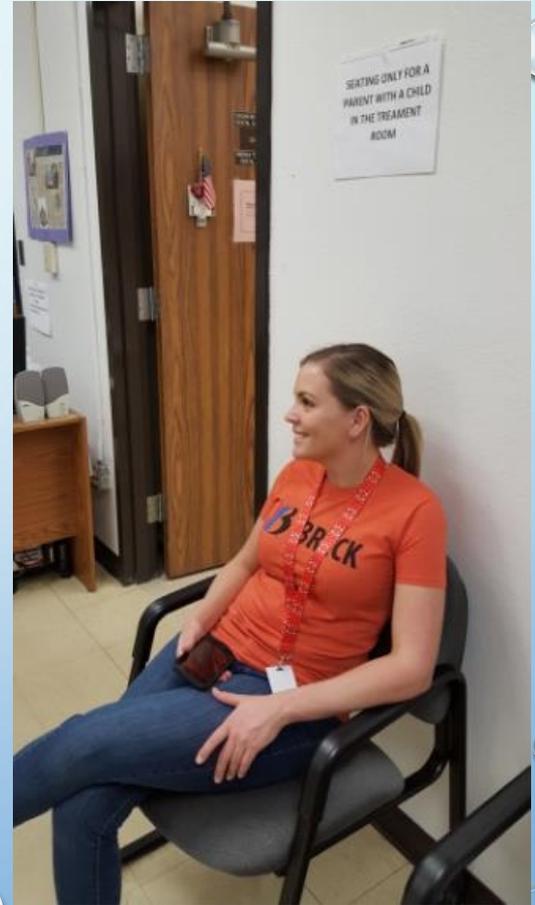
■ 2014 ■ 2015 ■ 2016

# GIVE KIDS A SMILE





# GKAS



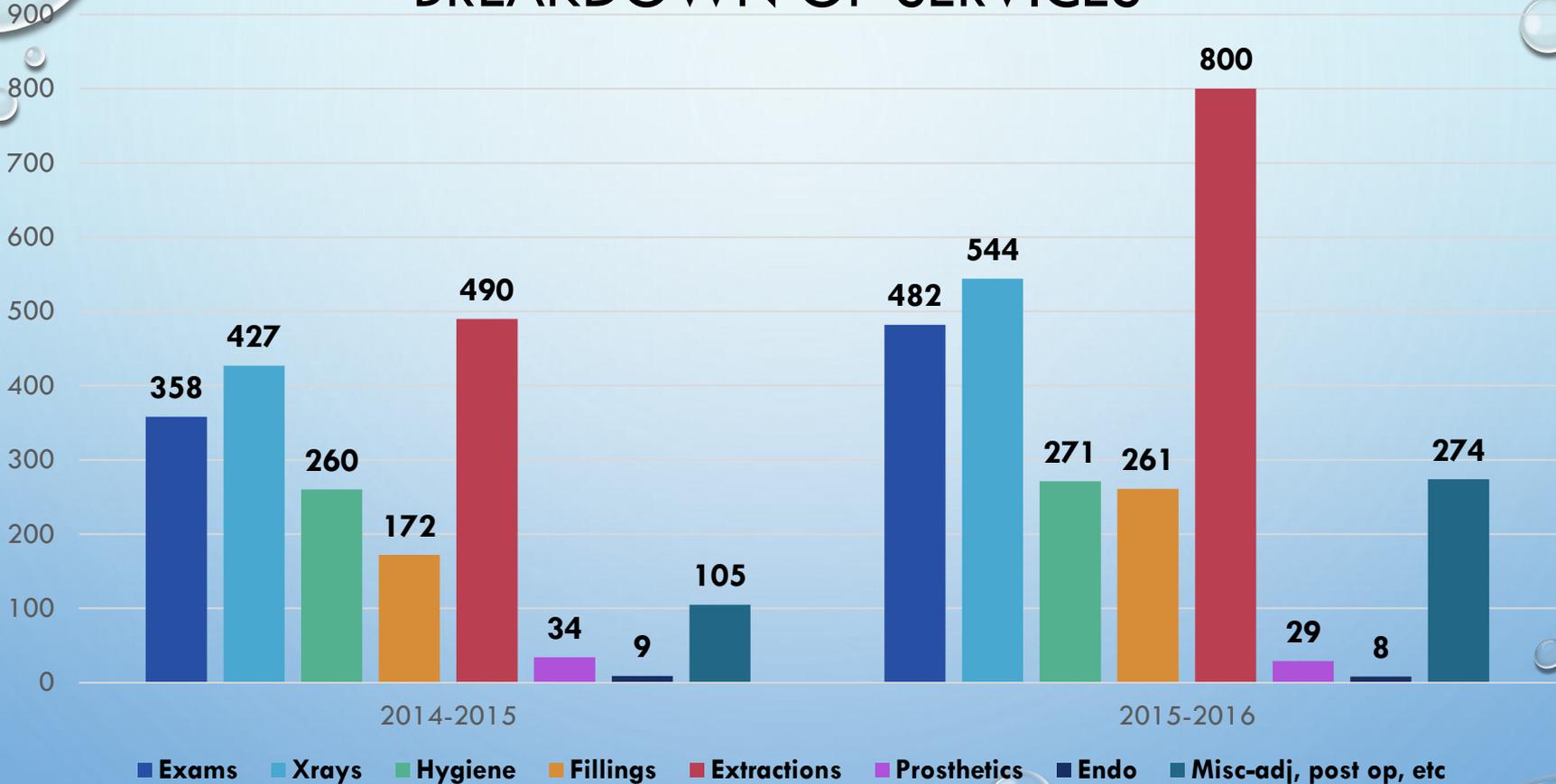


# AVERAGE CLINIC DAY

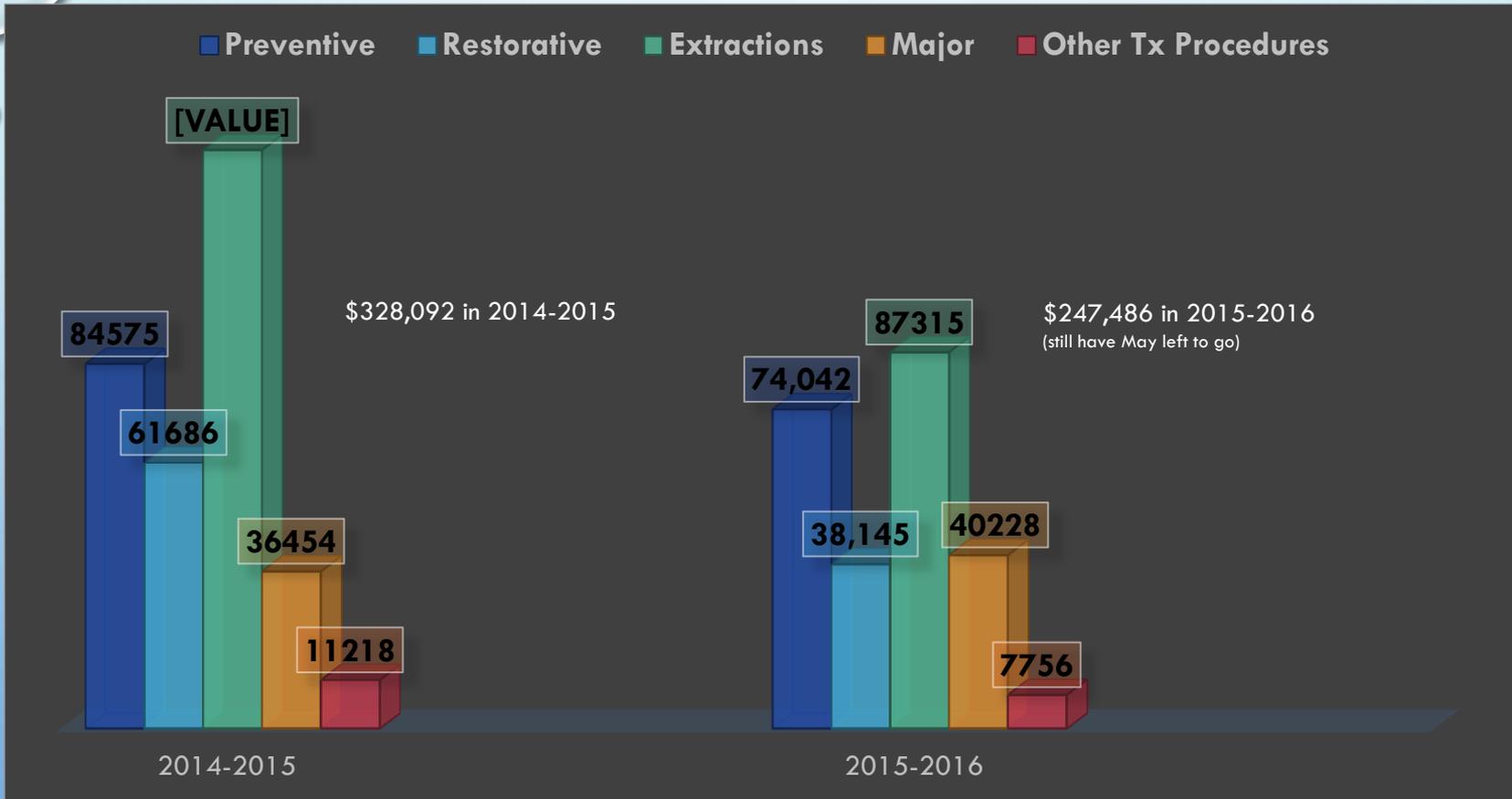
- MONDAYS WITH DR. NEAL WE SCHEDULE AN AVERAGE OF 30-40 PATIENTS
- AVERAGE 20 SURGICAL PATIENTS, 10 RESTORATIVE PATIENTS AND 10 RADIOGRAPHY SERVICES
  
- TUESDAYS WITH DR TAI ALONE WE SCHEDULE ABOUT 20

\*\*\* BOTH DAYS INCLUDE THE RADIOGRAPHY DEPARTMENT PREPARING PATIENTS FOR NEW PATIENT SCREENINGS

# BREAKDOWN OF SERVICES



# VALUE OF SERVICES PERFORMED BY TYPE



## NEW DEVELOPMENT INITIATIVES

**CARESCOPE WILL BE A VALUABLE ADDITION TO THE CLINIC AS A GREAT DEAL OF TIME IS SPENT ON ELIGIBILITY DATA INPUT AND DOCUMENTATION.**



# INDIGENT DENTAL HEALTHCARE

## New Additions



# SUCCESS STORIES

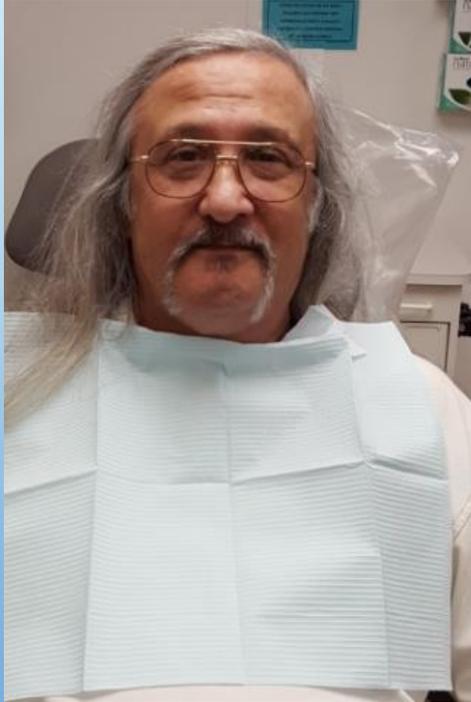
- **DENTURE/PARTIAL PATIENTS**
- **CROWN PATIENTS**
- **SURVEYS RESULTS ARE POSITIVE WITH PATIENT'S EXPRESSING GRATITUDE.**
- **ANYTIME YOU HAVE A PATIENT RESTORED FROM COMPLETE DESTRUCTION OF DENTITION TO BE ABLE TO SMILE AGAIN IS OF VALUE**



# TRANSFORMING SMILES & LIVES



# TRANSFORMING SMILES & LIVES



## Sweet Thank You's



# VOLUNTEERS

- DR. GREG SCOTT, DR. PAUL SAARI, DR. CHARLIE LLANO WITH HIS WIFE TRACY LLANO, DR. DAVID NEAL, DR. FAN WITH HIS LEAD DENTAL ASSISTANT, DR. MCKENZIE, AND DENTAL ASSISTING STAFF, DR. HAFSA TAI, DR. PAUL PALO, DR. DIPAK SHETH, DR. BRAD BARTEL, DR. RIGO CORNEJO, DR. DREW AGNINI, DR. MATT AGNINI, DR. LINDA MAY, DR. JEF BARZYK, DR. BAQUI, DR. RAFOOL, DR. PHIL ABBOTT, DR. HARLEY RICHARDS WITH HIS SURGICAL ASSISTANTS, DR. BRIAN CROSBY WITH TERESA HIS DENTAL ASSISTANT, CHARLEAN KNEPPER, DENTAL ASSISTANT, STELA CIOBANU, GUILL HERNANDEZ, JAIME MCCARTY, DOROTHY KEY, BRENDA SEARLES, TAYLOR DAVIS, BAYLEA DERY, JENNIFER HELMS, JADA LIGHT, MELINA SAENZ, KRISTEN AND CHRISTINA (AGNINI STAFF).



## LVIM VOLUNTEER TEAMS FOR LAST YEAR



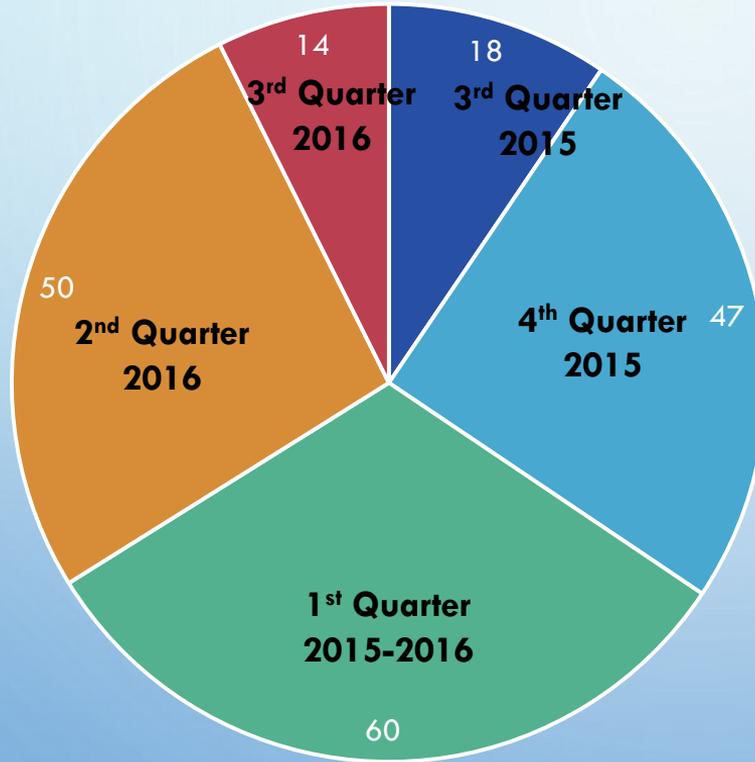
# LVIM VOLUNTEER TEAMS FOR LAST YEAR



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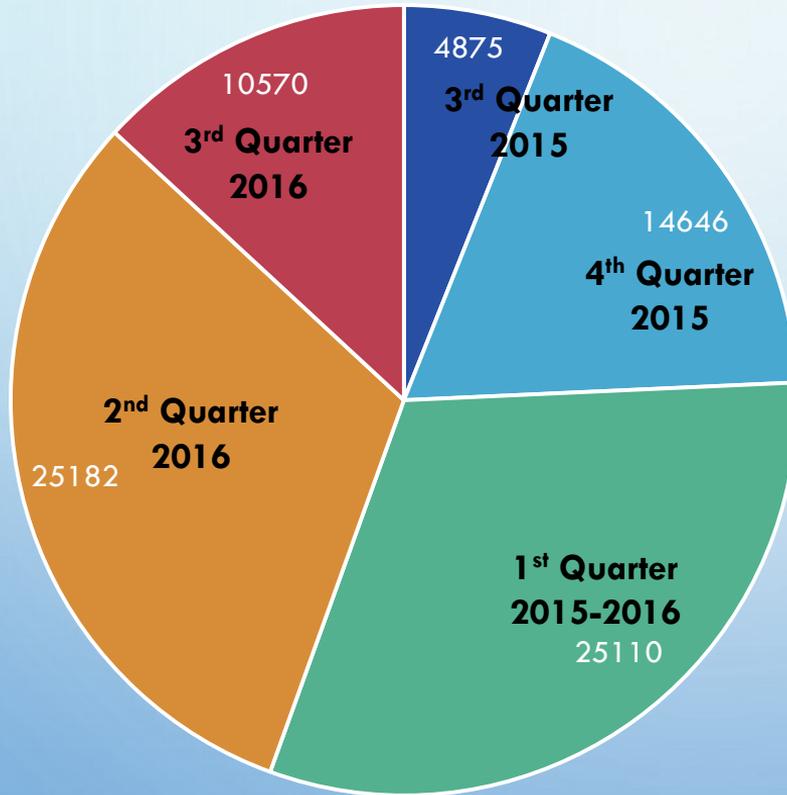
# NUMBERS SERVED WITH LVIM



**Total # of Patients Seen 189  
from June 2015 to April 2016**

- 3rd Quarter (June 2015)
- 4th Quarter (July, Aug, Sept 2015)
- 1st Quarter (Oct, Nov, Dec 2015)
- 2nd Quarter (Jan, Feb, March 2016)
- 3rd Quarter (April 2016)

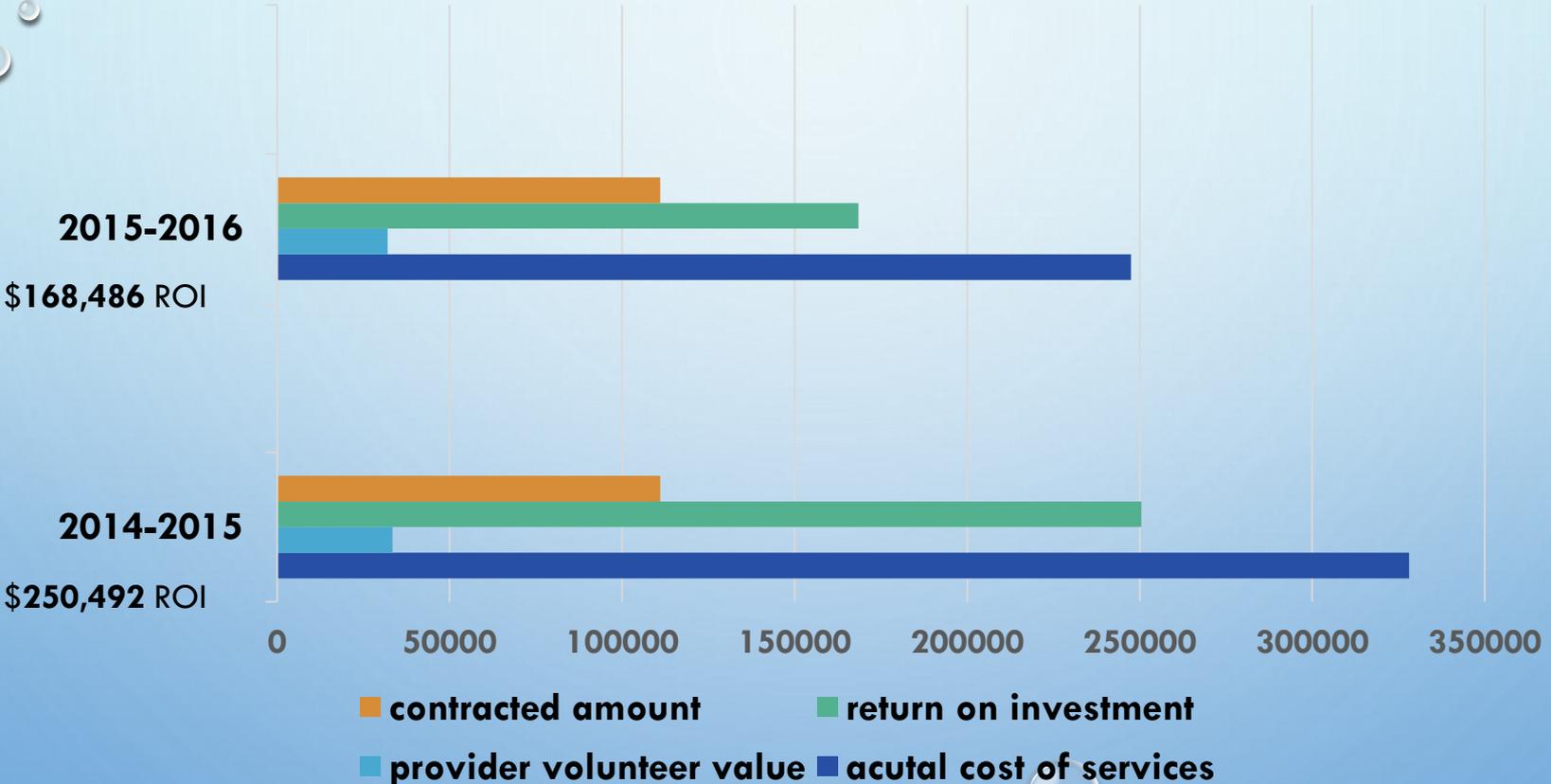
# VALUE OF SERVICES PROVIDED LVIM



**\$80,383 is total from  
June 2015 to April 2016**

- 3rd Quarter (June 2015)
- 4th Quarter (July, Aug, Sept 2015)
- 1st Quarter (Oct, Nov, Dec 2015)
- 2nd Quarter (Jan, Feb, March 2016)
- 3rd Quarter (April 2016)

# RETURN ON INVESTMENT



## Figures used in Calculations for ROI

	actual cost of services	provider volunteer value	return on investment	contracted amount
2014-2015	\$328,092	\$33,400	\$250,492	\$111,000
2015-2016	\$247,486	\$32,000	\$168,486	\$111,000

# INDIGENT DENTAL HEALTHCARE

With out the  $\frac{1}{2}$  cent sales tax initiative we could not provide  
These services thus making a dent in .....

**REDUCING** dental disease and improving the physical health  
of many, one patient at a time.... through regular dental care

**THUS PROMOTING A HEALTHIER COMMUNITY**



# INDIGENT DENTAL HEALTHCARE

**What services do we provide?**

**Level I care - which is emergent extractions/pain relief**

**Level II care - reduce the decay with basic restorative**

**Level III care - Periodontal health, (cleanings)**

**Limited denture, partial and Crown services**

**Limited Endo**

**Oral Hygiene instructions, nutritional guidance  
and dental health education**



# INDIGENT DENTAL HEALTHCARE

**The Traviss Dental Instructor and the Traviss Clinic**

**Coordinator along with the LVIM dental clinic coordinator**

**continue to organize monthly dental  
restorative and extraction workshops utilizing LVIM,  
with area dentists volunteering their services.**



# INDIGENT DENTAL HEALTHCARE

## In Summary:

In 2014-15 we serviced over 744 patients

So far to date we have served over 606

X-ray imaging about 427

Surgical procedures about 490

Restorative and root canal procedures about 286

Partials, dentures and crowns at about 34

With the addition of Hygiene services about 260

Have been seen for either perio tx or cleanings



# INDIGENT DENTAL HEALTHCARE

## SUMMARY CONTINUED

**In Partnering with the once a month LVIM Clinics, an additional 189 patients received services valued at about 80,383.**

**Value of services from Oct 1<sup>st</sup>-May 2<sup>nd</sup> is \$247,486. 606 patients receiving dental care who otherwise may still be searching for affordable services thus reducing visits to the E.R.**



# INDIGENT DENTAL HEALTHCARE

SUMMARY CONTINUED

**I thank you for your continued support and partnership with the School Board of Polk County so that we may continue to provide not only excellent training for our dental assisting students but continued dental care for the many in need.**



# QUESTIONS?

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THE END

**Just Keep Smiling!**

